

GHCFA MISSION:

STRENGTHEN, PROMOTE AND PROTECT THE VALUE AND PROFITABILITY OF THE GRISWOLD HOME CARE FRANCHISE.



JOIN OUR **GHCFA** ASSOCIATION

GHCFA ACCOMPLISHMENTS

The GHCFA enjoys a productive and mutually beneficial relationship with our franchisor. This relationship was recently recognized by the American Association of Franchisees and Dealers (AAFD) by awarding Griswold Home Care the **Franchisor of the Year** and recognizing the newly negotiated franchise agreement as meeting the **Fair Franchising Standard** with the highest score ever recorded.

The GHCFA was also awarded Chapter of the Year, Meg Mairn was awarded Franchisee of the Year, and Renato Maiorana received the Trailblazer Award.

GHCFA OBJECTIVES

- » Negotiate candidly and fairly with our franchisor to achieve fair and equitable resolutions.
- » Defend the membership from challenges to our businesses.
- » Provide an ongoing forum for the exchange of ideas, best practices and advice.
- » Use the purchasing power of our members and the AAFD to offer reduced cost high-quality products and services.

GHCFA GOAL

The Goal of the Association is to foster a spirit of collaboration within our franchise system, to provide a common voice for Griswold Home Care franchisees, and channel proactive energies to resolve common problems and develop better approaches to operating our businesses.

GHCFA MEMBERSHIP BENEFITS

- » Access to recorded Board Meetings and Monthly Best Practices Meetings.
- » Confidential platform to speak with other GHC franchisees.
- » Unlimited access to GHC franchisees with decades of experience in industries relevant to GHC such as accounting, legal, care-giving, marketing, etc.
- » Free annual consultation with experienced franchise lawyers from the AAFD.
- » Free, unlimited access to the GHCFA website with links to important articles, event calendar with scheduled conference calls and webinars.
- » Ability to invest in the Legal Fund Trust and to receive the benefits of additional legal and regulatory support with access to legal memoranda and opinions.

GHCFA LEGAL FUND TRUST

ABOUT OUR LEGAL FUND

A financial investment by GHC franchisees that funds the legal representation, professional research and regulatory support is vital to our current and continuing success as GHC franchisees.

The Trust compounds franchisee contributions of \$150 per month in order to make legal fees of \$500 per hour more affordable for franchisees.

LEGAL FUND ACCOMPLISHMENTS

- » The negotiation of a new Franchise Agreement with GHC.
- » Defending individual franchisees at a time when their franchises were threatened.
- » Obtaining legal research and memoranda on Department of Labor regulations affecting home care including worker classification (independent contractor), live in sleep time rules and overtime, the companionship exemption, and currently seeking a DOL Opinion Letter on registry operations.

LEGAL FUND BENEFITS

- » Trust members have free, unlimited access to all legal research and opinions obtained from experienced attorneys in a wide range of fields relevant to GHC franchisees.
- » Trust members have the ability to request legal support and research on topics of common interest to GHC franchisees.
- » Trust members receive the benefit of being financially able to defend and protect your franchise.
- » Trust members have the ability to invest in a sub Trust in order to address legal issues affecting franchisees regionally or by legal issue.

CHAPTERS DUES FOR MEMBERS PARTICIPATING IN THE LEGAL TRUST

CHAPTERS DUES	Payment Options		
	MONTHLY	YEARLY	
One time New Member Initiation Fee	\$60	One-time	n/a
AAFD National Dues	\$220	PAID BY THE TRUST	
GHCFA Chapter Dues	\$300		
Trust Fund	\$1,800	\$150	\$1,800

CHAPTERS DUES FOR MEMBERS NOT PARTICIPATING IN THE LEGAL TRUST

CHAPTERS DUES	MONTHLY	YEARLY	
One time New Member Initiation Fee	\$60	one-time	n/a
AAFD National Dues	\$220	43.33*	\$520
GHCFA Chapter Dues	\$300		

*Please note that there is an additional \$1.00 fee for credit card processing on the monthly payment option.